



Strictly Limited to 14 Seats.

Secure your placement and begin your Phase 1 digital training **today**.

Visit: www.dentalsalestraining.com

STRUCTURED PATIENT COMMUNICATION & CASE ACCEPTANCE MASTERCLASS

**Transform from a Clinical Expert into a Confident Business Communicator.
September 25–26 | Valencia, Spain**

The Masterclass

Master the psychology of high-ticket dentistry. In this strictly limited, **14-seat** live masterclass, Dr. Germán Gómez (D.D.S., M.D., Ph.D.) reveals the exact communication frameworks and advanced closing strategies to drastically increase your case acceptance without ever lowering your prices.

The 3-Phase Curriculum

- Phase 1: Pre-Seminar E-Learning: Immediate access to 5 foundational digital classes to master the psychology of the buying habit.
- Phase 2: Frameworks & Application (Friday): Master the 12-Step Closing Sequence, the 4P Method, and advanced "Deflection & Looping" techniques for objection handling.
- Phase 3: Kinetic Role-Play Lab (Saturday): High-pressure clinical simulations using dual lapel microphones to conquer the "Price is Too High" and "Let Me Think About It" traps.

What's Included

- Immediate digital access to Phase 1 E-Learning Modules.
- 2-Day Live Clinical Masterclass in Valencia.
- Authentic Valencian Paella & Premium Catering on both days.
- Official EIDE Certificate & 14 Verifiable CPD Points.
- Bonus: Physical copy of "Sales Skills Bootcamp for Dentists."

Investment

Medical CE in Spain is VAT-exempt. The price you see is the final price.

- Standard Registration: €1,850 (0% VAT)
- Inaugural Valencia Courtesy Rate: €1,250 (0% VAT)
- Early Bird Rate: €950 (0% VAT) (Strictly expires 60 days prior)
- VIP Mastermind Dinner Upgrade: +€150

